

# Diane Kornick

Fleet Manager

Dear Winnifred Trunko,

I'm thrilled to apply for the Fleet Manager position at Geotab. The prospect of joining a team that leads in telematics and IoT solutions excites me greatly.

With over a decade of experience at Samsara, I have honed my skills in fleet management and operations, ensuring efficiency and innovation at every step.

Some key achievements from my previous roles include:

- Spearheaded a project that resulted in a **15% reduction in fuel costs**, benefiting the entire logistics team.
- Led a cross-functional team to implement a new telematics system, improving **fleet tracking accuracy by 30%**.
- Developed training programs that upskilled drivers, reducing **accident rates by 20%** over two years.
- Collaborated with the analytics team to enhance data-driven decision-making, boosting **operational efficiency by 25%**.

Beyond these achievements, I bring strong analytical skills and a knack for strategic planning, complemented by a certification in Advanced Fleet Management.

Leadership and community involvement highlights:

- **Certified Fleet Manager** by the National Association of Fleet Administrators.
- Recipient of the **Fleet Excellence Award** for outstanding leadership in 2022.
- Active participant in local environmental initiatives, promoting sustainable fleet practices.

Geotab's commitment to innovation and its focus on sustainable solutions align perfectly with my values. I admire Geotab's recent work in advancing data-driven fleet management, which resonates with my passion for leveraging technology to drive efficiency.

I am eager to bring my expertise to Geotab and contribute to your continued success. I welcome the opportunity to discuss how my background and skills align with your needs.

Warm regards,

To

Winnifred Trunko

Geotab

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From

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