

# Odelia Friedman

Procurement Specialist

Dear Stephany Kiner,

I am thrilled to express my interest in the Procurement Specialist position at Amazon. The opportunity to contribute to a company renowned for innovation and excellence is incredibly exciting.

With over seven years at Siemens, I honed my expertise in procurement, managing complex supply chain operations and strategic vendor partnerships.

Some key achievements from my previous roles include:

- **Reduced procurement costs by 15%** through strategic supplier negotiations at Siemens.
- Led a cross-functional team to streamline procurement processes, improving efficiency by 20%.
- Implemented a sustainable sourcing initiative that resulted in a 10% increase in eco-friendly partnerships.
- **Developed a vendor evaluation system**, enhancing supplier performance metrics and compliance.

My background is further strengthened by a certification in Supply Chain Management and a knack for leading teams through challenging projects, always aiming for excellence.

Additional qualifications include:

- Certified in **Lean Six Sigma Green Belt**, focusing on process improvement.
- Recipient of Siemens' Excellence Award for outstanding procurement performance.
- Active participant in community outreach programs, fostering corporate responsibility.

Amazon's commitment to customer obsession and innovation resonates deeply with my professional values. I am particularly inspired by your recent sustainability initiatives and eager to contribute to such pioneering efforts, aligning with my passion for impactful procurement strategies.

I am eager to bring my skills and experiences to Amazon and explore how I can contribute to your team. I look forward to the possibility of discussing this exciting opportunity further.

Warm regards,

To

Stephany Kiner  
Amazon  
4200 Corporate Boulevard, Baton Rouge, LA

From

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