

# Eladia Ypma

Procurement Specialist

Dear Rosetta Hulsart,

I am thrilled to express my interest in the Procurement Specialist role at Amazon. The opportunity to contribute to such an innovative company aligns perfectly with my career aspirations and passion for strategic sourcing.

With over a decade of experience in procurement and supply chain management at Siemens, I have honed my expertise in optimizing procurement processes and driving cost efficiencies.

Some key achievements from my previous roles include:

- Successfully negotiated contracts that led to a **15% reduction in supply costs** while maintaining quality standards.
- Spearheaded a cross-functional team to implement a digital procurement system, resulting in a **30% increase in operational efficiency**.
- Developed supplier relationships that improved delivery times by **20%** through strategic collaboration and performance monitoring.
- Managed a project that integrated sustainable procurement practices, reducing the carbon footprint by **10%**.

In addition to my achievements, I hold a certification in Supply Chain Management and have a proven track record in leading diverse teams to success. My analytical skills and attention to detail have been pivotal in streamlining processes and enhancing productivity.

Additional qualifications include:

- **Certified Supply Chain Professional (CSCP)** credential, reflecting a high level of expertise in supply chain operations.
- Recipient of the Siemens Excellence Award for outstanding leadership in procurement.
- Active member of the Institute for Supply Management, where I contribute to industry discussions and knowledge sharing.

Amazon's commitment to customer obsession and operational excellence resonates deeply with me. I am motivated by the company's mission to be Earth's most customer-centric company and inspired by its innovative approach to sustainability and technology. I am eager to bring my skills and experience to a team that values forward-thinking and impactful solutions.

Thank you for considering my application. I look forward to the possibility of discussing how I can contribute to Amazon's continued success.

Warm regards,

To

Rosetta Hulsart  
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4101 Corporate Drive, Lexington,  
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From

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