Mushka Gulla

Purchasing Manager

Dear Cinda Sadberry,

The opportunity to join Amazon as a Purchasing Manager excites me immensely. The dynamic environment and innovative spirit of Amazon align perfectly with my professional aspirations and personal values.

With over a decade of experience at Procter & Gamble, I have honed my skills in procurement and supply chain management. My journey there has been marked by strategic thinking and the ability to drive cost efficiency while maintaining high-quality standards.

Some key achievements from my previous roles include:

- Spearheading a global sourcing project that reduced supply costs by 15%, impacting the company's bottom line significantly.
- Leading a cross-functional team to streamline procurement processes, resulting in a 30% improvement in operational efficiency.
- Developing a supplier relationship management program that enhanced vendor collaboration and reduced lead times by two weeks.
- Successfully negotiating contracts that saved the company over \$2 million annually.

My expertise extends beyond procurement; I possess strong analytic skills and a knack for strategic planning. Additionally, my certification in Project Management Professional (PMP) underscores my commitment to excellence.

Additional qualifications include:

- **Certified Supply Chain Professional (CSCP)**, enhancing my ability to optimize supply chain performance.
- Recipient of the Procter & Gamble Leadership Award for exceptional team leadership and project success.
- Active participation in industry forums that facilitate the exchange of innovative procurement strategies.

Amazon's commitment to customer obsession and its continuous pursuit of operational excellence resonate deeply with me. I am particularly inspired by your recent initiatives in sustainability, which align with my passion for responsible sourcing and environmental stewardship.

I am eager to bring my skills and experience to Amazon and contribute to your team's success. I look forward to the possibility of discussing my application further and exploring how I can add value to your organization.

Warm regards,

To

Cinda Sadberry Amazon 4100 Enterprise Avenue, Billings, MT

From

Mushka Gulla Philadelphia, PA (152) 370-4055 mushka.gulla@gmail.com