

Edgar McClarty

Real Estate Agent

Dear Selah Jumonville,

I am thrilled to apply for the Real Estate Agent role at Compass. The opportunity to join a forward-thinking team dedicated to transforming the real estate experience deeply excites me.

With over six years of experience at Redfin, I have honed my skills in client relations and market analysis, consistently delivering exceptional service and results.

Some key achievements from my previous roles include:

- Spearheaded a team initiative at Redfin that resulted in a **15% increase in client retention** within one year.
- Successfully closed over **\$20 million in sales** in 2022, exceeding annual targets by 25%.
- Developed a comprehensive neighborhood analysis tool that boosted team efficiency by 30%.

Throughout my career, I've obtained a strong foundation in negotiation and strategic planning, complemented by a certification in advanced real estate marketing strategies.

Additional qualifications include:

- **Certified Negotiation Expert**, enhancing my ability to secure favorable deals.
- Recognized with the Redfin Excellence Award for outstanding commitment to client satisfaction.
- Chair of the Local Real Estate Community Outreach Committee, fostering community engagement.

Compass's commitment to innovation and community resonates with my professional ethos. I admire your recent initiatives in digital transformation and am eager to contribute to a team that prioritizes both ethical practices and cutting-edge solutions.

I am enthusiastic about the possibility of contributing to Compass and am open to discussing how my background, skills, and enthusiasms align with your goals. Thank you for considering my application.

To

Selah Jumonville

Compass

845 W Main Street Suite 200, Boise,
ID

From

Edgar McClarty

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