

Kellsie Klaus

Wholesale Manager

Dear Annissa Mckibbins,

I am thrilled to apply for the Wholesale Manager role at Sysco. This opportunity resonates deeply with my professional journey and aspirations. With over a decade of experience at C&S Wholesale Grocers, I have honed my skills in supply chain management and team leadership, paving the way for success in the dynamic world of wholesale distribution.

Some key achievements from my previous roles include:

- Spearheading a **15% reduction in operational costs** through strategic supplier negotiations and process optimization.
- Leading a cross-functional team to implement a new inventory tracking system, resulting in **20% improvement in stock accuracy**.
- Developing and executing a regional sales strategy that increased market share by **25%** in just one fiscal year.

Throughout my career, I have cultivated expertise in strategic planning and operational efficiency, further enhanced by a certification in Lean Six Sigma. My leadership style focuses on empowering teams to exceed targets while fostering a collaborative work environment.

Leadership and community involvement highlights:

- **Certified Lean Six Sigma Black Belt**, driving continuous improvement initiatives.
- Recipient of the **C&S Leadership Excellence Award** for outstanding team management and innovation.
- Active participant in local business forums, promoting sustainable business practices.

Sysco's commitment to sustainability and community aligns with my values. I admire your recent initiatives in reducing food waste and supporting local farmers, reflecting a responsible approach to business that I am eager to contribute to. Joining Sysco would allow me to leverage my experience while being part of a forward-thinking organization.

I am enthusiastic about the possibility of joining your team and would welcome the opportunity to discuss how my background and skills align with Sysco's goals. Thank you for considering my application.

Warm regards,

To

Annissa Mckibbins

Sysco

7310 Distribution Avenue, Jessup,
MD

From

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