Cristen Schoenemann

Retail Manager

Profile

Dynamic Retail Manager with 3 years' experience driving sales growth and enhancing customer experience. Proven track record in team leadership, inventory management, and strategic planning. Skilled in fostering productive team environments and optimizing store operations.

Employment History

Assistant Retail Manager at Walmart, OK
Jun 2025 - Present

- Increased department sales by 17% over a six-month period through strategic merchandising and targeted promotional campaigns.
- Streamlined inventory management processes, reducing stock discrepancies by 22% and improving order accuracy, resulting in a more efficient supply chain.
- Led a team of 12 associates to achieve a 95% customer satisfaction rating, implementing training programs that enhanced service quality and staff engagement.

Retail Supervisor at Target, OK
May 2022 - May 2025

- Spearheaded a team of 10 associates, increasing sales by 17% over six months through strategic merchandising and personalized customer service initiatives.
- Implemented a new inventory management system, reducing stock discrepancies by 23% and optimizing shelf replenishment processes to enhance shopping efficiency.
- Led the rollout of an employee training program focused on cross-departmental collaboration, resulting in a 15% boost in overall team productivity and improved customer satisfaction scores.

Certificates

Certified Retail Management Professional (CRMP)
Feb 2024

Retail Operations and Customer Service Certificate
Nov 2022

Memberships

National Retail Federation

Retail Industry Leaders Association

Contact

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Tulsa, OK

Education

Associate of Applied Science in Retail Management at Oklahoma State University Institute of Technology
Dec 2017 - May 2022

Retail operations, marketing principles, inventory management, customer service strategies, merchandising techniques, business communication, and financial accounting.

Links

linkedin.com/in/cristenschoenemann

Skills

Salesforce

Tableau

POS Systems

ERP Software

Data Analytics

CRM Tools

Inventory Management

Languages

English

German