

Naytasha Calistro

Solutions Architect

Details

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(207) 925-9914

Hartford, CT

Profile

Strategic Solutions Architect with 8 years of experience. Expertise in designing scalable systems and aligning technology with business goals. Proven leader in driving innovation, optimizing performance, and enhancing user experience across diverse industries.

Employment History

Senior Solutions Architect at Amazon Web Services, CT

Jun 2025 - Present

- Spearheaded the design and implementation of scalable cloud solutions, resulting in a 35% improvement in deployment efficiency and reducing client onboarding time by 20%.
- Led a cross-functional team of 12 engineers and architects to optimize system architectures, contributing to a \$15 million revenue increase through enhanced service offerings.
- Pioneered strategic partnerships with key industry players, driving a 40% growth in enterprise-level adoption of AWS technologies within one fiscal year.

Solutions Architect at Microsoft, CT

Jul 2021 - May 2025

- Spearheaded a cross-functional team of 15 to successfully deliver a cloud migration project, reducing operational costs by 18% within the first year.
- Orchestrated strategic partnerships with Fortune 500 clients, resulting in a 25% increase in annual revenue and expanding Microsoft's footprint in emerging markets.
- Implemented an innovative architecture strategy that enhanced system efficiency by 30%, directly contributing to improved client satisfaction scores.
- Led the development of a new AI-driven analytics tool that identified market trends, boosting predictive accuracy for sales forecasts by over 40%.

Associate Solutions Architect at Google Cloud, CT

Jun 2017 - Jun 2021

- Spearheaded a cross-functional team to develop and implement a cloud migration strategy, resulting in a 38% reduction in client infrastructure costs over one year.
- Collaborated with product teams to design scalable solutions, enhancing system reliability by 42%, which directly improved user satisfaction scores.
- Led the successful deployment of an AI-driven analytics platform for a Fortune 500 company, increasing their data processing speed by 55%.
- Orchestrated training workshops for over 150 client engineers, boosting adoption rates of new Google Cloud technologies by 67%.