

Nadeige Cortina

Store Manager

Profile

Dynamic Store Manager with 8 years of experience driving sales growth and enhancing customer satisfaction. Skilled in team leadership, strategic planning, and inventory management. Adept at creating innovative solutions and optimizing operations to boost efficiency and profitability.

Employment History

Assistant Store Manager at Walmart, CT

Jun 2025 - Present

- Spearheaded a team of 25 associates, increasing sales by 13% over six months through targeted training and performance initiatives.
- Optimized inventory management processes, reducing stock discrepancies by 18%, leading to improved supply chain efficiency.
- Implemented customer service strategies that elevated satisfaction scores from 78% to 92% within a year.
- Championed the rollout of new point-of-sale technology, cutting transaction times by 20% and enhancing checkout experience.
- Led cross-departmental collaboration efforts, driving a 15% increase in seasonal sales through innovative merchandising displays.

Shift Supervisor at Target, CT

Apr 2022 - May 2025

- Spearheaded a 15% increase in team productivity by optimizing shift schedules and streamlining task assignments, enhancing overall store efficiency.
- Led a team of 12 associates, driving a 20% reduction in customer complaints through targeted training and real-time problem-solving initiatives.
- Implemented inventory management strategies that reduced stock discrepancies by 18%, ensuring accurate product availability and minimizing loss.
- Collaborated with department heads to execute promotional campaigns, boosting sales revenue by \$25,000 during key retail periods.

Sales Associate at Costco, CT

Mar 2017 - Mar 2022

- Spearheaded a team initiative that increased membership sales by 17% over six months through targeted customer engagement strategies and personalized service.
- Orchestrated inventory management processes, reducing stock discrepancies by 11%, ensuring optimal product availability, and enhancing overall customer satisfaction.
- Led cross-departmental training sessions that improved team efficiency by 22%, fostering a collaborative environment and boosting sales performance.
- Analyzed market trends to develop promotional campaigns, resulting in a 13% rise in seasonal product revenue within the first quarter.

Details

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(935) 621-6546

New Haven, CT

Links

[linkedin.com/in/nadeigecortina](https://www.linkedin.com/in/nadeigecortina)

Skills

ERP Systems

P&L Analysis

CRM Platforms

Data Analytics

Inventory Optimization

Strategic Planning

Team Leadership

Conflict Resolution

Languages

English

Spanish

Hobbies

Photography

Gardening

Cooking